



At the heart of great food for 125 years

Whitworths, the UK's leader in the supply of flour, dried fruits, nuts & seeds, first chose CSL as their supplier back in 2010.

Since this time, Whitworths fleet of Konica Minolta multifunctional copiers / printers / scanners has grown across their site in Northamptonshire.

In 2016, CSL recommended, supplied and commissioned PaperCut print management software in order to provide a fully managed print service (MPS) including cost controls, 'follow-me' printing and management reporting capabilities.

CSL have supplied us for many years and we have been delighted with both the hardware they have supplied and the level of service they provide, but it goes further than that. CSL are the ideal partner when choosing your equipment supplier.

Steve Griffiths, **Head of IT**

Challenge

Whitworths needed a full fleet of digital products which would **reduce their spend** on copy and printing.

To provide **full colour** and **scanning** to all departments.

Solution

After a full CSL print audit which **measured network and exact running costs**, CSL introduced Konica Minolta's digital range throughout Whitworths organisation.

Benefits

Whitworths **reduced its printing costs** dramatically across all sites.

CSL full account management gives **full flexibility** needed on an account of this site size.

